

# Regional Compensation Brief



2019 | Region 3

## REGIONAL

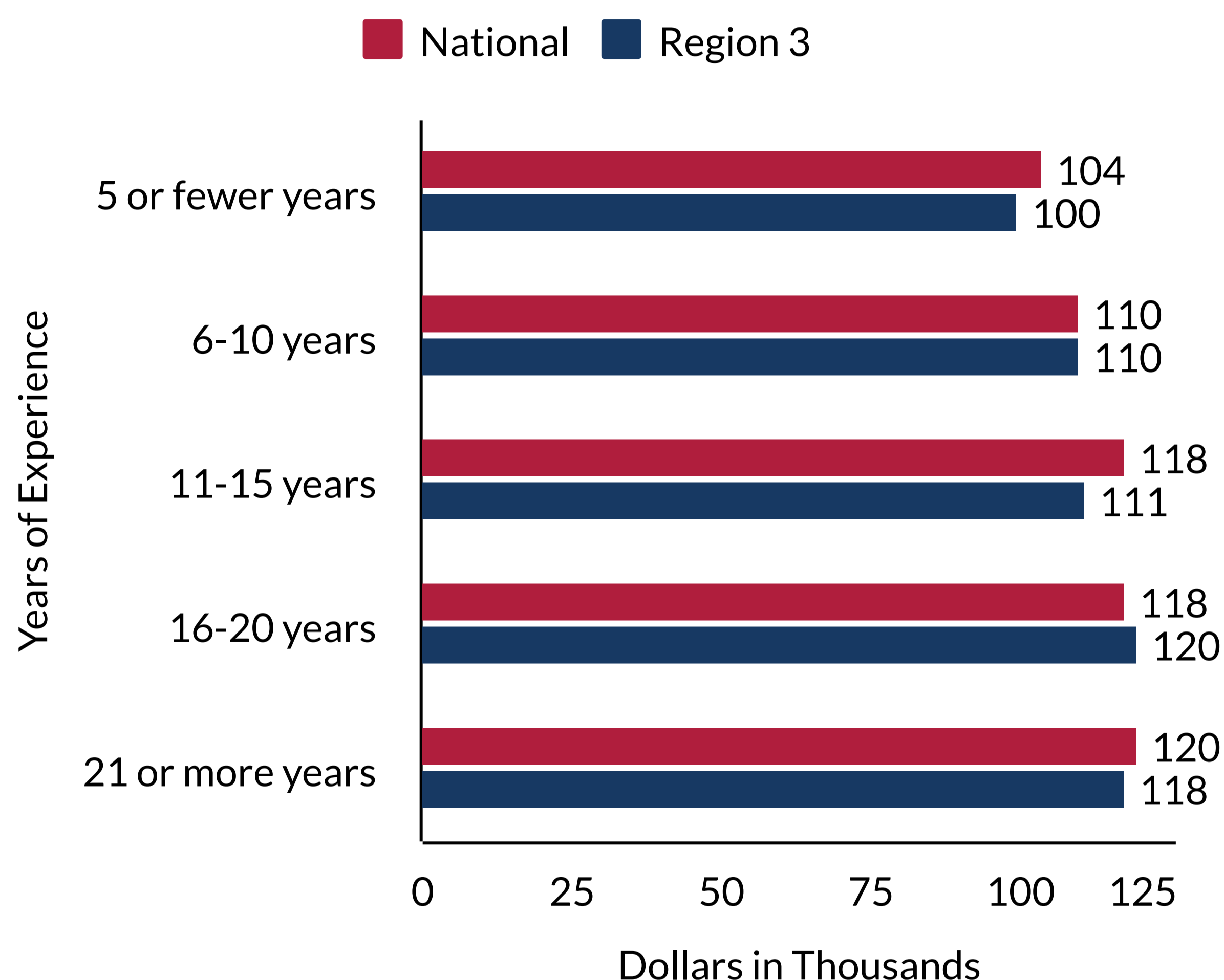
Washington, D.C. Delaware Maryland Pennsylvania Virginia West Virginia	MEDIAN TOTAL INCOME*†	MEDIAN BASE SALARY*†
	<b>\$114,000</b>	<b>\$109,000</b>
		MEDIAN HOURLY SALARY*
		<b>\$55.00</b>

AANP conducted the annual National Workforce Survey in 2019 and more than 5,700 nurse practitioners (NPs) completed it, including 435 NPs from Region 3. This report provides a regional snapshot of NP compensation and benefits.

## NATIONAL

MEDIAN TOTAL INCOME*†	MEDIAN BASE SALARY*†
<b>\$115,000</b>	<b>\$110,000</b>
	MEDIAN HOURLY SALARY*
	<b>\$57.00</b>

MEDIAN BASE SALARY BY YEARS OF EXPERIENCE\*



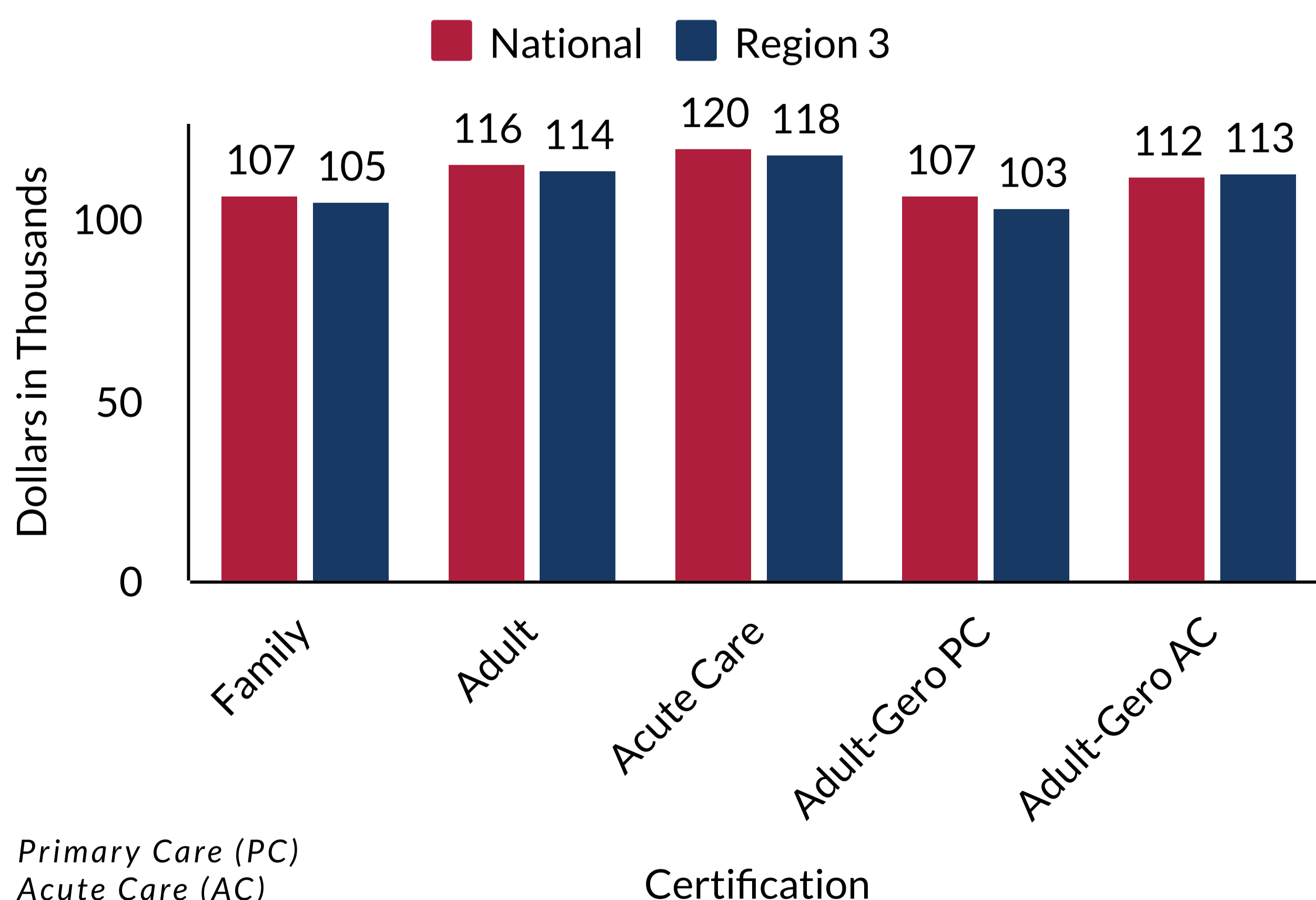
TOP 5 WORK SITE SETTINGS IN REGION 3\*

Setting:	Median Base Salary:
1. Hospital Outpatient	\$107,000
2. Hospital Inpatient	\$116,000
3. Private Group Practice	\$102,000
4. Private Physician Practice	\$104,000
5. Long-term Care Facility	\$110,000

TOP REASONS FOR INCREASE IN SALARY IN REGION 3\*

- Received a merit or cost-of-living raise (65%).
- Changed jobs (14%).
- Worked more hours/went full time/did more overtime or call (5%).

MEDIAN BASE SALARY BY TOP 5 CERTIFICATIONS IN REGION 3\*



TOP 10 BENEFITS IN REGION 3\*

- Paid vacation (93%).
- Health insurance (91%).
- CE reimbursement/allowance (89%).
- Dental insurance (83%).
- Malpractice insurance (81%).
- Employer match retirement plan (76%).
- Vision insurance (75%).
- Paid sick leave (71%).
- Professional leave (71%).
- Life insurance (69%).

\*Includes only NPs working full time (defined as working an average of 35+ hours per week).

†Base salary is the fixed amount of money paid by an employer in return for work performed. Total income includes the dollar value of productivity bonuses, incentive payments, etc.

Visit <http://www.aanp.org/research/reports> to download the full report.